



**WELCOME TO MORE**

# Welcome to new beginnings.

## Welcome to M-Sure

A new name built on the trusted foundation of Regent and SA Warranties.

M-Sure, the combination of two of South Africa's power-brands in the motoring industry is here. Specialist offerings. Great value. All geared towards enhancing people's mobility lifestyle.

**WELCOME TO MORE**

## Welcome to teamwork

Ensuring a diverse combination of value added solutions, adding value for your clients and driving towards continuous excellence, M-Sure, together with you our partner shall continue to offer solutions that are both innovative and rewarding.

## Welcome to Mobility Expertise

*M-Sure's solutions are created to enhance your client's experience of owning a vehicle. We continuously source and develop the kind of smart solutions that vehicle owners need. All this is driven through our robust company structure, designed to assist you in every way possible.*

### **With us you get:**

- Dedicated Key Account Teams
- Comprehensive Range of VAPS solutions
- Customer Retention
- 2nd Phase Sales of VAPS solutions
- Compliance Solutions
- Risk Mitigation
- Brand Extension

## Welcome to Superior Service

### **Dedicated Key Account Teams**



- We provide you with a dedicated team - from relationship management, to policy administration, accounting and claims
- This means you have a direct contact for all queries
- Training and assistance on all VAPS solutions
- 100% accurate and prompt payments
- Streamlined claims - ensuring exceptional service to you and your clients

# Welcome to the pioneers of value added products.



## Welcome to Mobility Offerings

We enable you to offer your clients our full, comprehensive range of simple, relevant solutions for either their vehicle or the finance on their vehicle.

### Solutions relating to the vehicle

#### WARRANTIES

##### Mechanical breakdown

Our extensive range of warranties assists with unexpected mechanical breakdown or electrical failure.

#### RENEW•TECH®

##### Interior and Exterior Refurbishment

RenewTech assists with the restoration and maintenance of the vehicle's interior and exterior appearance.

### Solutions relating to the finance on the vehicle

#### VEHICLE•VALUE PROTECTOR®

##### Vehicle depreciation cover

Covers the declining value of the vehicle from the date of purchase to the date of a total loss claim.

#### AD•COVER®

##### Credit Shortfall cover

Covers the difference between the amount paid out by your comprehensive motor insurance policy and the amount still owed to the finance company in the event of a total loss claim.

#### DEPOSIT•COVER®

##### Vehicle deposit cover

Pays out 10% of the value that the vehicle was originally insured for in the event of a total loss claim.

#### LIFESTYLE PROTECTION•PLAN®

##### Credit Life cover

Pays the outstanding amount or instalment on the vehicle finance should your client become seriously ill, are unable to work, or pass away.

## Welcome to focused Customer Retention

M-Sure has a robust retentions programme in place that identifies clients reaching their end of term policies. Through the use of this programme, we are able to retain clients wishing to cancel and extend policies for clients at the right time for them.

With a dedicated team of experts, we ensure the best for your clients at every step of their vehicle ownership.

## Welcome to Peace of Mind

We are here to take care of the bumps in the road - for your clients and, importantly, for you.



#### 2nd phase sales of VAPS solutions

- We know your finance manager has limited time and resources at their disposal when offering VAPS at the vehicle buying stage
- Our in-house data science and mobility experts identify potential leads and offer relevant solutions to your client base for at least 12 months after the vehicle sale



#### Compliance solutions

- With the regulatory environment becoming more complex by the day, we provide you with up-to-date alternatives that suit your needs and your business



#### Risk mitigation

- M-Sure's Dealer Protection Plan, formulated for you, our partner assists in ensuring that those unintentional oversights in running your business do not result in unplanned financial burdens that affect you and your staff



#### Brand extension

- We enhance your offering - so that you become a trusted and well-known brand in your own right

# Welcome to the Conversation

We believe that the key to a successful partnership is great communication. Should you wish to give some feedback, learn more about our solutions, or simply have a chat about opportunities, please feel free to contact us:

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